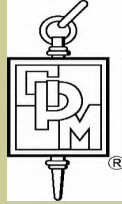
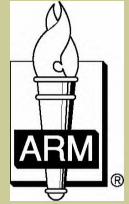


Go to:
www.iremindy.org

May 2007



Keynotes



2007 IREM President's Luncheon

*Our guest speaker, Bob
Toothaker, CPM & 2007
IREM President*

Montage at Allison Pointe

8580 Allison Pointe Blvd.

*Wednesday, June 6th
Luncheon, 11:30*

*RSVP by June 1st, 2007
\$35.00*

Phone: 317-815-0163

e-mail: office@iremindy.org

*Candidates Please Note: You
are required to attend two of
IREM Indianapolis Chapter 24
meetings in 2007 as part of
your Candidate Requirements.*

2007 IREM President's Luncheon

***A luncheon where we will welcome and honor
our fellow Hoosier and IREM 2007 National
President, Bob Toothaker, CPM.***

IREM Indianapolis Chapter 24 invites you to an historic occasion. Join us on Wednesday, June 6th for a luncheon where we will welcome and honor our fellow Hoosier and IREM 2007 National President, Bob Toothaker, CPM. Indianapolis Chapter 24 has planned a special event to honor Bob and have him share his vision for IREM and the property management profession in central Indiana. Get the inside track on how IREM is

leading the way towards raising the perception of the significance of real estate management as an integral part of the investment real estate process. As a member of IREM Indianapolis Chapter 24 and the Central Indiana property management community, this is a must-attend event! Take this great opportunity to show your support for the Property Management Industry and Indiana's own 2007 IREM



President Bob Toothaker, CPM.

Make reservations now to attend the President's luncheon, Wednesday, June 6th at The Montage at Allison Pointe, 8580 Allison Pointe Boulevard, 11:30. \$35 per person, \$250 for a table of eight. Call Julie Dowrey at 317-815-0163 or e-mail your reservation to office@iremindy.org. Limited seating is available.

Inside this issue:

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Special Inserts: Chapter 24 News-
flash Updates, New Members

We Are More Prepared

Thanks to Vince Tata and Michael Martin, RVP for Guardsmark International for making our Be Prepared luncheon a success. Vince and Michael made a presentation on Risk Assessment at our March 21st luncheon. They shared their 32 years combined experience in criminal justice, and lead us through the steps to conduct a basic risk assessment and site survey for the assets we manage. They touched on what to look for at your property and answered questions

and concerns about how to keep your property and tenants safe and secure. After the presentation they distributed books and literature to all attendees. Kris Moore, President, had the honor of installing Sharon Williams, CPM who also serves as our



Chapter Income & Expense Chair. We were also pleased to introduce Nick Melloh, of Johnson Melloh, Inc. as one of our newest Friends of IREM. Many thanks to Vince Tata and Michael Martin of Guardsmark International for providing us with an interesting and informative program.

2007 Officers

President

Kris Moore, CPM

President-elect

Dee Headley, CPM

Vice President

John Perine, CPM

Treasurer

Tassy Davis, CPM

Secretary

Sally Royal, CPM

Past President

Claudia Price, CPM

We have a winner!



Congratulations to J. Steven Martin, CPM of The Martin Group, Inc.! Steve is our \$100.00 Visa Gift Card winner for submitting his Income & Expense

property reports for 2007. Thanks to Steve's submission and all our other participants, we were 200% of goal for apartments, 130% of our office goal, 100% for our retail

goal and 20% of our goal for condos. Thank you for participating and making our 2007 Income & Expense data collection a success!

IREM Chapter 24 Preparing to Accept Visa/Mastercard

Special Initiative Chair Patti Whipple, CPM has been working towards making it possible for members to pay luncheon and dues with a Visa or

Mastercard. Watch for this member service to be offered in July. Thanks Patti for all your research and hard work to make this much requested service

available to IREM Chapter 24 members!



Upcoming IREM Webinars—Free to IREM

Facilitated by IREM Members or industry experts, IREM webinars provide the convenience of learning via the Web plus all the benefits of peer-to-peer interaction. The webinars run 45-60 minutes in duration, with topics covering a variety of timely industry

issues as well as live demos of useful real estate management resources.

Upcoming Webinars:

Paperless Office

Thursday, June 7, 2007
2:00 pm Eastern

Hurricanes—Lessons Learned

Thursday, June 14, 2007
2:00 pm Eastern

Laws and Governance of Community Associations

Friday, June 22, 2007
2:00 pm Eastern

Go to www.irem.org to register.

Get Educated!

IREM Chapter 24 2007 Education Offerings

June 19-20	FIN402
Sept 11	CPM001
Sept 12	CPMEXM
Sept 25-26	MNT402
Oct 23-24	HRS402

Contact IREM National for more information:

Phone: 800.837.0706

Web site: www.irem.org

Or Contact us locally:

Go to: www.iremindy.org

Julie Dowrey

IREM Association Executive

317.815.0163

office@iremindy.org

2007 Education Calendar

The following courses will be offered by IREM Chapter 24 in the year 2007. To find out more about locations, times and our Accredited Commercial Manager designation go to www.iremindy.org.

FIN402-June 19-20 Investment Real Estate Financial Tools Budgeting and analysis, cash flow analysis, capitalization and valuation, financing,

loan analysis.

CPM Exam prep and test Sept 11-12

- **CPM001 Sept. 11** Certification Exam Preparation Seminar
- **CPMEXM— Sept. 12** CPM Certification Exam

MNT402— Sept 25-26 Property Maintenance and Risk Management Property risk analysis, maintenance programs, maintenance

projects, conservation and environmental hazards.

HRS402 Oct 23-24 Human Resources for RE Managers Employee management, recruitment, training and selection.



IREM Happenings—2007 Event Calendar

**Wednesday June 6, 2007
at 11:30 AM, 2007 IREM
President's Luncheon**

Montage at Allison Pointe

A luncheon where we welcome and honor our fellow Hoosier and IREM 2007 National President, Bob Toothaker, CPM. A must attend event.

**Wednesday, July 11th, 2007
at 11:30 AM, Location and
Speaker TBD**

**Wednesday, September 12th,
2007 , IREM Chapter 24 9th
Annual Golf Outing Benefiting
Learning Centers for Children,
The Fort Golf Course**

Saturday, October 6th, 2007

First Annual IREM Chapter 24 Run for Ronald, a 5k sponsored run/walk benefiting Ronald McDonald House, Downtown Canal area

**Tuesday, November 6th,
2007 at 6:30 PM, IREM
Chapter 24 Annual Meet-
ing, Location TBD**



IREM National Updates

**IREM Executive Exchange
June 20—22, 2007**

**June 20, 2007: Seminar --
[Leadership for Today's
Real Estate Manager](#), 8
a.m. - 5 p.m. June 20,
2007: Special Event -- Ex-
clusive evening reception
and networking event,
5-6p.m.**

**June 21-22, 2007: Semi-
nar -- [Maximizing Profit:
Growth Strategies for Real
Estate Management Com-
panies](#), 8 a.m. - 5 p.m.**

**Hyatt Regency O'Hare
9300 W. Bryn Mawr
Rosemont, IL 60018
(847) 696-1234**

**[Register for the entire event
and save 10%!](#)**

The IREM Executive Exchange is a unique event that brings together professionals from the real estate management industry for three days of knowledge sharing, networking and professional development. The Executive Exchange will

guide you in discovering new leadership techniques, new business development strategies and new industry contacts.

**Challenge yourself and
advance your business**
Two up-to-date and exciting sessions are scheduled during the Executive Exchange.

Make connections
The Executive Exchange is more than just professional development. Op-

portunities for you to network and interact with other real estate management executives are included in each day's schedule, including continental breakfast each morning and lunch on Friday, June 22.

**An exclusive reception on
the evening of Wednesday,
June 20**, provides you with time to share fresh ideas and solutions.

CCIM & IREM Success Series 2007—October 16-20 in San Antonio



Bring your industry knowledge and member insights and join other IREM leaders at the IREM Fall Business and Governance Meetings in

San Antonio, Texas, October 16-18, with Governing Council on October 19. We'll wrap up our 2007 work and ring in the new IREM year with our 2008 leadership. Then, once you've contributed to leading your professional association, contribute to your own professional growth by participating in CCIM & IREM Success Series 2007 on October 19-20! Success Series 2007 is the only industry event that is de-

signed to give Real Estate Management Practitioners and Commercial Brokers the opportunity to network, share best practices, and learn from each other. Success Series 2007 will feature sessions on many of today's most popular topics, including negotiation, technology, financial analysis, personal development, tenant retention, site management, capital markets, and foreign investment in the U. S. Success Series 2007 is

open to all commercial real estate and allied professionals, and residential property managers, with more than 1,200 practitioners expected to attend.

Go to www.irem.org to register or look in your mail for an event brochure.

May 2007
Go to: www.iremindy.org

Keynotes Special Insert

NewsFlash Updates! IREM Chapter 24 News Updates

Get Ready to Golf: IREM's 9th Annual Golf outing planning is beginning and we are welcoming volunteers. Gretchen Mensch and Mary Hauser, our Co-Chairs for the Program Committee are looking for a few good members to make this years golf outing scheduled for Wednesday, September 12th at The Fort Golf Course another great success. Call either Gretchen at 317-848-8000 or Mary at 317-344-7347 to be an integral part of this terrific event.

Are You a Closet Photographer?: IREM Chapter 24 is looking for you! Not to photograph closets, but helping IREM Chapter 24 document the great events and happenings in our chapter. If you are interested in making a contribution to our Chapter's history and promotion, this is the job for you. Simply attend our Chapter events and snap photos of our most special Chapter moments. It's a great way to get to know our member base and feed that creative "inner you". Call Kris Moore at 317-570-7000 for more details.

Do You Have Something to Say?: About the Property Management Profession or have some special news that would be of interest to your fellow IREM Chapter 24 members? Submit your articles pertaining to the Property Management Profession to office@iremindy.org and we will work to incorporate it in our next newsletter.

Mentors for Candidates Needed!: Calling all CPM's! Dee Headley, Committee Chair for our IREM Chapter 24 Membership Committee is asking our CPM's to step up and give one or two of our CPM Candidates a hand by mentoring them in their quest towards obtaining their CPM designation. This is a great way to be involved with your chapter and help a peer along with their CPM process. Call Dee Headley at 317-236-6433 for more information.

IREM Indy Run For Ronald: Plans for Run for Ronald are moving forward. The Executive Committee recently had a tour of the Ronald McDonald House facility and we are excited at the prospect of having some fun and raising money for this worthwhile organization. We will be letting you know more about sponsorship and pledge opportunities in the next few weeks. The date for our IREM Indy Run for Ronald is Saturday, October 6, 2007. Go to www.iremindy.org for updates or Call John Perine, Vice President at Herman & Kittle Properties at 317-846-3111 for more information or to offer a helping hand with this event!

List Your Jobs on www.iremindy.org: Good help is not hard to find these days if you list your companies job opportunities on the job bank on www.iremindy.org! Just e-mail your job listing to office@iremindy.org and we will list your job availability as a no charge service to our members.

May 2007
Go to: www.iremindy.org

Keynotes Special Insert

Leadership & Legislative Summit Report

Submitted by Gordon Dowrey, Legislative Co-chair

On Wednesday, April 25, 2007, a total of 275 IREM and CCIM Institute members representing 40 states and Washington, D.C. participated in the tenth annual 2007 Capitol Hill Visit Day event to lobby on behalf of the commercial real estate industry. IREM Chapter 24 lobbied five of Indiana's congressional delegation this year:

Senator Lugar
Senator Bayh
Representative Buyer
Representative Burton
Representative Pence

Members of our lobbying team were Kris Moore, Gordon Dowrey, John Bartlett, and Jordanna Paciorek. We were joined at several of the meetings by Bob Toothaker, 2007 IREM President and fellow Hoosier, and Joe Fisher, CCIM President, also a fellow Hoosier.



This year was the fifth time that CCIM Institute members joined IREM for the Hill Visit. Members voiced our industry's concerns on Banks in Real Estate, Tax Reform and Leasehold Improvements, Property/ Casualty/ Terrorism Insurance, and Climate Change and Energy Efficiency in over 200 separate meetings with U.S. Senators and Representatives. To view the briefing papers on the issues, [click here](#). We met either with the elected representative or a member of their staff responsible for the issues we were discussing. This year we were able to see what seniority can do for a member of congress. We met with Representative Dan Burton in his new office and saw his room with a view.



A few of the high power lobbyist having a bowl of Senate Bean Soup in the Senate Cafeteria for lunch.

Recently enacted state legislation of interest:

Public Law 22	Lease Protections For Domestic Violence Victims
Public Law 186	Registry Of Methamphetamine Manufacturing Sites
Public Law 211	Affordable Housing Community Development Fund
Public Law 115	Landlord Tenant Law

To see details on this legislation visit the Public Policy section of the IREM website:

<http://www.irem.org/sechome.cfm?sec=publicpolicy>

May 2007
Go to: www.iremindy.org

Keynotes Special Insert

Congratulations!
To our Newest CPM's and ARM's

CPM's
Sharon Williams, CPM—Reit Management And Research LLC

Welcome !
To our Newest IREM Chapter 24 Members

CPM Transfer

David Campbell, CPM—Lauth Property Group

CPM Candidate Transfers

Katherine Garrity— SC Bodner Company Mick Hix

Happy Anniversary!

Help Us Celebrate our CPM Member Anniversaries, January—June 2007

Judy Beem, CPM—20 Years
Dave Ciechanowicz, CPM—15 Years
Al Donato, Jr., CPM—25 Years
Mike Gorman, CPM—5 Years
Larry Harshman, CPM—20 Years
James Haynes, CPM—30 Years

Alexandra Jackiw, CPM—20 Years
Richard McCool Jr., CPM—20 Years
Claudia Price, CPM—20 years
Steve Schneider, CPM—20 Years
Patty Thomas, CPM—5 Years
Gary Woodworth, CPM—20 Years

NEW Friends of IREM –Please include our Friends of IREM in your next bidding opportunity



Contact: Carey Smith
Acorn Distributors, Inc.
5820 Fortune Circle West Drive
Indianapolis, IN 46241

Phone: 317-243-9234 ext. 9234
Website:
www.acorndistributors.com
E-mail:
csmith@acorndistributors.com



Contact: Nick Melloh
Johnson-Melloh, Inc.
5925 Stockberger Place
Indianapolis, IN 46241

Phone: 317-244-5993
Website: www.johnsonmelloh.com
E-mail: nmelloh@johnsonmelloh.com

IREM Chapter 24
P.O. Box 90403
Indianapolis, IN 46290

Phone: 317.815.0163
Fax: 866-299-9529
Email: office@iremindy.org

**Institute of Real Estate Management
of the NATIONAL ASSOCIATION OF REALTORS®**

In principle and practice, the Institute of Real Estate Management values and seeks a diverse membership. There are no barriers to full participation in the organization on the basis of gender, race, creed, age, sexual orientation, national origin, or disability. Moreover, the Institute of Real Estate Management encourages equal opportunity practices among its membership.

2007 Chapter Officers

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Kris Moore, CPM
Colliers Turley Martin Tucker

President-Elect

Dee Headley, CPM,
Colliers Turley Martin Tucker

Vice President

John Perine, CPM
Herman & Kittle Properties

Secretary

Sally Royal, CPM
Woods of Britton

Treasurer

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Duke Realty Corporation

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Claudia Price, CPM

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TH MARBLE AND GRANITE

PLYMATES MATMAN

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INC.

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IREM on your next bidding
opportunity!***